



Products and Prices Book

Hot Dip Coated Steel Sheet:

Galvanized

Galvanized Plus

Galvannealed

Aluminized Type-1

Galvalume[®]

Galvalume[®] Plus

Wheeling-Nippon Steel, Inc. / 400 Penn Street / P.O. Box 635 / Follansbee / WV 26037 / 304-527-2800
<http://www.wheeling-nipponsteel.com/>

Wheeling-Nippon Steel is an ISO 9001 Certified Company.

Terms and Conditions



Notice of Objection to Any Additional or Different Terms and Conditions Furnished by Buyer is Hereby Given.

1. Acceptance and Assent - All orders are subject to acceptance at Seller's general office, Follansbee, West Virginia. Acceptance by Seller is expressly made conditional on assent by Buyer to all terms and conditions below and on the Order Acknowledgment whether or not such terms are different from or in addition to the terms set out in Buyer's order. The Buyer's receipt of the Order Acknowledgment without prompt written objection shall constitute an acceptance by the Buyer of all the terms and conditions set forth therein.

2. Prices, Transportation and Other Charges - All prices, whether herein specified or heretofore quoted or proposed are subject to change without notice and shall be adjusted to Seller's prices in effect at the time of shipment. Base prices and extras are based upon our customary methods of production. If any additional or different methods are required, other prices may apply. All transportation and related charges (switching, spotting, demurrage, handling, or storage) shall be for the account of the Buyer. If transportation charges are changed, whether because of the change in rates or accessorial services, requested mode of shipment, or of quantities to be shipped or otherwise, the difference shall be for the account of the Buyer.

3. Renegotiation - Unless informed by Buyer to the contrary and Government contract or subcontract numbers then supplied, Seller assumes that the intended use of the products or services ordered herein is such that they are non-renegotiable under the Federal Renegotiation Act.

4. Taxes - Any taxes or duties which the Seller may be required to pay or collect under any existing or future federal, state, local or foreign law upon or with respect to the sale, purchase, manufacture, processing, delivery, storage, use, consumption or transportation of any of the products or services covered hereby, including taxes upon or measured by receipts from sales or services (except net income taxes) shall be for the account of the Buyer and may be added to the price. The Buyer shall promptly pay the amount thereof to the Seller upon demand but may, in lieu of such payment, issue tax exemption certificates acceptable to the appropriate taxing authority.

5. Credit Approval - All shipments, deliveries and performance of work shall at all times be subject to the approval of the Seller's credit department. In case the Seller shall have any doubt as to the Buyer's responsibility, the Seller may decline to make any further shipment or delivery or perform any work, except upon receipt of satisfactory security for performance of Buyer's obligations or cash before manufacture or before shipment. Buyer represents and warrants that it is solvent.

6. Payment - Subject to the provisions of Credit Approval above, terms of payment are as shown on the Order

Acknowledgment and shall be effective from date of invoice. A cash discount shall not be allowed on any transportation charges included in prices. Payments shall be made at par in legal tender of the United States of America. Accounts not paid when due will be charged one and one-half percent

(1½ %) interest per month on any unpaid balance not paid when due. If Seller must take legal action to collect any amount due hereunder, Buyer shall pay all court costs plus reasonable attorney's fees incurred by Seller in bringing such legal action.

7. Confidentiality- Any pricing information provided by Seller to Buyer is proprietary to Seller and shall be held in confidence by Buyer, shall only be used by Buyer in connection with this sale, and shall not be used for any other purposes or disclosed to third parties without Seller's prior written consent. Buyer shall be liable for any loss to Seller or commercial gain by others from unauthorized use of confidential information occasioned by Buyer's failure to comply with this provision.

8. Permissible Variations, Standards and Tolerances - Products shipped hereunder shall be within the limits and of the sizes manufactured by Seller. Except in the particulars specified by Buyer and expressly agreed to in writing by Seller, all products shall be produced in accordance with Seller's standard practices. All products, including that produced to meet an exact specification, shall be subject to tolerances and variations consistent with good mill practice with respect to weight, dimension, straightness, section, composition and mechanical or physical properties and to normal variations in surface, internal condition and quality; to deviations from tolerances and variations consistent with practical inspection and testing methods; and, to regular mill practice on over and under shipments. Buyer and Seller agree that variation in check weighing by Buyer up to one (1) percent is permissible variation from invoiced weights to account for differences in kind, type, location and accuracy of scale.

9. Technical Advice - It is expressly understood that any technical advice furnished by Seller with respect to the use of its goods or services is given without charge and Seller assumes no obligation for liability for the advice given or results obtained. All such advice is given and accepted by Buyer at Buyer's sole risk.

10. Shipment - Title and all risk of loss or damage to the goods passes to and is assumed by Buyer F.O.B. Seller's mill - specifically at the time that product is placed on the carrier's equipment. Buyer is responsible for filing timely and proper claims against carriers in the event goods are lost or damaged in transit. Seller will use reasonable efforts to comply with Buyer's requests as to method of transportation, but Seller reserves the right, if such method of transportation is not available or is otherwise not reasonably satisfactory to Seller, to use an alternate method of transportation, whether

or not at a higher rate. Neither Buyer nor Consignee shall have the right to divert or recon sign any shipment without permission of Seller.

11. Inspection - The Buyer may inspect or provide for inspection at Seller's plant. Such inspection shall be conducted immediately before shipment and shall be conclusive with respect to approval or rejection and with respect to the conformity of the products to the provisions of the contract.

12. Modification or Cancellation - Orders cannot be modified or canceled, or releases held up by the Buyer after the specified product or service is in process except with the Seller's written consent. Consent shall be conditioned upon protection of the Seller against all loss or expense arising from the modification or cancellation.

13. Warranty and Disclaimers - Seller warrants to Buyer, the Buyer only, that it has good and marketable title to the goods and that the goods delivered hereunder were produced and tested in accordance with specifications set forth on the Order Acknowledgment, subject to the variations and tolerances in section (8) above. **THIS EXPRESS WARRANTY MAY NOT BE ASSIGNED AND IS IN LIEU OF AND EXCLUDES ALL OTHER WARRANTIES WHETHER EXPRESS, IMPLIED, ORAL OR STATUTORY, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, EACH OF WHICH ARE HEREBY DISCLAIMED.**

14. Limitation of Remedies - Seller will replace at the delivery point specified, any goods furnished hereunder that are found to be defective or otherwise fail to conform to any warranty or this contract, or, at Seller's option, credit will be allowed for the price paid for such goods. Any transportation charges involved in the return or disposition of such goods shall be for Seller's account. Products may not be returned except by permission of Seller. Claims must be made promptly following delivery of the goods to Buyer, and Seller must be given a reasonable opportunity to investigate and cure any nonconformance. **BUYER'S EXCLUSIVE REMEDIES WITH RESPECT TO ANY GOODS FURNISHED BY SELLER HEREUNDER THAT ARE FOUND TO BE DEFECTIVE OR OTHERWISE NOT IN CONFORMITY WITH ANY WARRANTY OR THIS CONTRACT SHALL BE LIMITED EXCLUSIVELY TO THE RIGHT TO REPLACEMENT THEREOF OR TO A CREDIT FOR THE PRICE, AS ABOVE PROVIDED. IN NO EVENT SHALL SELLER BE LIABLE FOR PERSONAL INJURY, PROPERTY DAMAGE, LOSS OF PROFIT, DELAY OR ANY INCIDENTAL OR CONSEQUENTIAL DAMAGES WHETHER ARISING FROM CONTRACT, BREACH OF CONTRACT, TORT, SELLER'S NEGLIGENCE, STRICT LIABILITY, OR ANY EXPRESS OR IMPLIED WARRANTY, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.**

15. Claims - Any claims for shortages, erroneous charges, deficiencies, damaged products or nonconformance of products with the order must be made in writing within thirty (30) days after receipt of shipment. Buyer shall set aside, protect and hold such products without further processing until Seller has had an opportunity to inspect and advise Buyer of the disposition, if any, to be made of such products.

16. Force Majeure - Seller shall not be liable to Buyer for any loss or damage suffered by the Buyer, directly or indirectly, as a result of Seller's failure to perform, or delay in performing, any obligation under the order where such failure or delay is caused by labor troubles (including, without limitation, strikes, slow down and lockouts), civil disturbances,

Government regulations, interruptions of our delay in transportation, shortage of energy, material, labor, or facility, fire, flood, acts of God, power failures, accidents or other causes of like or different character beyond Seller's control. In the event of any such inability to perform, Seller shall have added time within which to perform this contract as may be reasonably necessary under the circumstances and shall have the right to apportion its shipments among its customers in such manner as it may consider to be equitable.

17. Patents - Except for products manufactured or fabricated in accordance with Buyer's specifications, the Seller assures Buyer that the products supplied hereunder do not infringe the claim of any United States patent covering the product itself. In the event any suit or legal proceeding is brought against Buyer claiming that the products (except as aforesaid) or any part thereof in itself constitutes an infringement of any patent of the United States, the Seller agrees to defend, at its own expense, that portion of any legal proceeding relating to such claim and to pay all damages or costs awarded on such claim against Buyer, provided Buyer gives Seller prompt notice in writing of any such claim and also gives Seller all necessary authority, information and assistance to enable Seller, at Seller's option, to settle or defend such claim. The foregoing states the entire liability of the Seller to the Buyer for patent infringement.

18. Failure of Seller to Enforce Rights - Failure of the Seller to enforce any of these terms and conditions or to exercise any right accruing from any default of the Buyer shall not affect or impair the Seller's rights in case such default continues or in case of any subsequent default of the Buyer, and such failure shall not constitute a waiver of other or future defaults of the Buyer.

19. Governing Law - This agreement shall be governed by the Uniform Commercial Code of West Virginia as in effect on the date of the order.

20. Objections - Seller will **not** indemnify and hold harmless Buyer from and against demands, claims, suits, losses or liability for or on account of any injury or damages received or sustained by any person or persons by reason of any act or omission on the part of the Seller, its employees, agents or representatives in connection with or arising out of the furnishing of the products described herein, and Seller takes exception to and hereby objects to all hold harmless and indemnity provisions, either express or implied, set forth in Buyer's order. Seller also objects specifically to any provisions in Buyer's order that (a) attempt to impose warranties other than as set out herein, or (b) attempt to prohibit disclaimers of warranties or preclude limitations on Buyer's remedies, or (c) attempt to invoke any provision requiring arbitration of disputes or claims.

21. Assignment - Buyer may not assign any order or interest therein without the prior written consent of Seller.

22. No other Contract Provisions - This contract embodies the entire agreement between the Buyer and the Seller and cannot be changed except by a writing signed by both parties. Seller makes no warranties to Buyer, express or implied, except expressly set forth herein.

Hot Dip Galvanized and Galvannealed

Schedule of Base Price

Product	Base Price per 100 Pounds [\$/cwt]
Hot Dipped Galvanized Steel Sheet	Inquire
Hot Dipped Galvannealed Steel Sheet	Inquire

Note:
 Hot Dipped Galvanized and Galvannealed Steel Sheet orders will be accepted to either a minimal or a nominal decimal thickness. Orders will be priced on the actual scale weight. The thickness of the steel includes both the base steel and the coating.
 Our base prices are established for a Commercial Steel (CS) sheet in coil form.

Schedule of Price Extras

Thickness and Width Extras		\$/cwt		
Thickness (Inches)		Width (Inches)		
Nominal	Minimum	24 - <30	30 - <40	≥ 40
.1300 - 1141	.1300 - 1141	N/A	1.50	1.00
.1140 - .0620	.1140 - .0600	1.50	1.00	0.00
.0619 - .0290	.0599 - .0280	2.00	1.00	0.00
.0289 - .0230	.0279 - .0220	3.00	2.00	1.50
.0229 - .0200	.0219 - .0190	5.50	4.50	4.00
.0199 - .0180	.0189 - .0170	7.00	6.00	5.50
.0179 - .0160	.0169 - .0150	8.50	7.50	7.00
.0159 - .0150	.0149 - .0142	9.50	8.50	8.00
< .0150	< .0142	Inquire	Inquire	Inquire

Ordered Coating Category

\$/cwt

ASTM A653 Ounces/Foot ² Total Both Sides Sheet Thickness (inches)		<u>A25</u> 0.25	<u>G30/G40</u> or <u>A40</u> 0.40	<u>G60 OR</u> A60 0.60	<u>G90</u> 0.90	<u>G100</u> 1.00	<u>G140</u> 1.40	
Nominal	Minimum							
.1300 - .0870	.1300 - .0850	1.85	1.90	2.40	3.30	Inquire	Inquire	
.0869 - .0620	.0849 - .0600	2.30	2.40	3.30	4.90	Inquire	Inquire	
.0619 - .0460	.0599 - .0440	3.05	3.25	4.55	6.60	7.15	Inquire	
.0459 - .0370	.0439 - .0360	3.35	3.75	5.50	8.05	8.95	12.25	
.0369 - .0330	.0359 - .0320	3.95	4.30	6.30	9.20	10.05	14.10	
.0329 - .0290	.0319 - .0280	4.25	4.75	6.55	9.70	10.60	14.45	
.0289 - .0260	.0279 - .0250	4.70	5.20	7.40	10.65	12.05	16.05	
.0259 - .0230	.0249 - .0220	4.95	6.10	8.40	12.05	13.40	19.55	
.0229 - .0210	.0219 - .0200	6.20	6.80	9.60	14.30	16.05	22.30	
.0209 - .0190	.0199 - .0180	6.60	7.25	10.55	15.90	17.50	23.20	
.0189 - .0170	.0179 - .0160	Inquire	7.90	11.75	17.15	19.30	26.35	
.0169 - .0160	.0159 - .0150	Inquire	8.50	12.25	18.35	20.85	28.50	
.0159 - .0150	.0149 - .0142	Inquire	9.75	14.15	20.80	23.30	33.20	
< .0150	< .0142	Inquire	Inquire	Inquire	Inquire	Inquire	Inquire	

Specified to coating designation defined by ASTM A653, extras for the coating weights listed apply to either zinc or zinc-iron alloy type coatings. Coating categories other than those specified, including differential coatings, are subject to inquiry. Extras shown include total coating on both sides.

Hot Dip Galvanized and Galvannealed Schedule of Extras

Continued

Finish	\$/cwt
Min Spangle Bright	None
Minimum Spangle	
Skinpassed	None
Extra Smooth	1.50
Galvannealed	
Skinpassed	None
Extra Smooth	1.50

Surface Treatment	\$/cwt
Oil (type not specified)	None
Prelube Coating (Conventional)	0.60
Standard Chemical Treatment	None
Hexavalent Cr-Free Treatment	0.50
Galvanized Plus (acrylic)	See below

Extras for Galvanized Plus		\$/cwt
Nom. Thickness	Min. Thickness	
≥ .0320"	≥ .0300"	0.60
.0235 - .0319	.0220 - .0299	0.75
.0195 - .0234	.0180 - .0219	1.00
.0160 - .0194	.0150 - .0179	1.20
.0080 - .0159	.0080 - .0149	1.40

Steel Grade	\$/cwt
Commercial Steel (CS)	None
Forming Steel (FS)	0.50
Deep Drawing Steel (DDS) §	Inquire
Extra Deep Drawing Steel (EDDS)	Inquire
Structural Steel [ASTM A653]	
Grade 33	0.25
Grade 37	0.25
Grade 40	0.50
Grade 50 Class 1	0.75
Grade 50 Class 2	0.60
Grade 80	0.50

§ Note that DDS steel grade is provided as stabilized (IF) steel base only.

Testing	\$/cwt
Std. Heat Analysis Chemistry *	None
Tensile for Structural Steel	None
Tensile for DDS; EDDS	0.25
Tensile other requested	0.25
Special Test Reporting	Inquire
U.L. Certification	0.40
* Standard Ladle Analysis – one ladle analysis per heat of steel is supplied on the corresponding shipping notice.	

Packaging / Max. Coil Weight	\$/cwt
Standard package for coils consists of single vapor corrosion inhibitor (VCI) Wheeling-Nippon Steel logo paper wrap, inner diameter paper and steel banding.	
≥ 15,000 pounds	None
14,999 - 12,500	0.25
12,499 - 10,000	0.50
< 10,000	Inquire
Special marking, banding, stenciling	Inquire
Availability of max coil weight less than 10,000 lbs. is limited - please inquire.	

Other Requirements	\$/cwt
When tolerances are specified or required closer than ASTM standards, such tolerances will be considered on the basis of ability to produce.	
Flatness :	
• All products are tension leveled in-line.	None
• Restricted flatness tolerances	Inquire

Hot Dip Aluminized Steel Sheet Type 1 Price

Schedule of Base Price

Product	Base Price per 100 Pounds [\$/cwt]
Hot Dipped Aluminized Steel Sheet	Inquire

Note:
Hot Dipped Aluminized Steel Sheet orders will be accepted to either a minimal or a nominal decimal thickness. Orders will be priced on the actual scale weight. The thickness of the steel includes both the base steel and the coating. Base prices are established for a Commercial Steel (CS) sheet in coil form.

Schedule of Price Extras

Thickness and Width Extras		\$/cwt		
Thickness (Inches)		Width (Inches)		
Nominal	Minimum	24 - <30	30 - <40	≥ 40
.1300 - .1141	.1300 - .1141	N/A	1.50	1.00
.1140 - .0620	.1140 - .0600	1.50	1.00	0.00
.0619 - .0290	.0599 - .0280	2.00	1.00	0.00
.0289 - .0230	.0279 - .0220	3.00	2.00	1.50
.0229 - .0200	.0219 - .0190	5.50	4.50	4.00
.0199 - .0180	.0189 - .0170	7.00	6.00	5.50
.0179 - .0160	.0169 - .0150	8.50	7.50	7.00
.0159 - .0150	.0149 - .0142	9.50	8.50	8.00
< .0149	< .0141	Inquire	Inquire	Inquire

Note: Order widths of 40" to 60" are subject to prior acceptance due to limitation of thinner gauge availability.

Ordered Coating Category

ASTM A 463 Ounces/Foot ² Sheet Thickness (inches)		\$/cwt		
Total Both Sides		T1-13	T1-25	T1-40
Nominal	Minimum	<u>0.13</u>	<u>0.25</u>	<u>0.40</u>
.1300 - .0870	.1300 - .0850	1.15	1.60	2.05
.0869 - .0770	.0849 - .0750	1.45	2.05	2.70
.0769 - .0620	.0749 - .0600	1.50	2.10	2.80
.0619 - .0540	.0599 - .0520	1.60	2.20	2.95
.0539 - .0460	.0519 - .0440	1.90	2.65	3.60
.0459 - .0370	.0439 - .0360	2.40	3.30	4.50
.0369 - .0330	.0359 - .0320	2.70	3.75	5.10
.0329 - .0290	.0319 - .0280	3.10	4.30	5.85
.0289 - .0260	.0279 - .0250	3.55	4.90	6.55
.0259 - .0230	.0249 - .0220	4.00	5.55	7.45
.0229 - .0210	.0219 - .0200	4.45	6.15	8.35
.0209 - .0200	.0199 - .0190	4.90	6.75	9.15
.0199 - .0190	.0189 - .0180	4.95	6.85	9.30
.0189 - .0180	.0179 - .0170	5.50	7.60	10.45
.0179 - .0160	.0169 - .0150	Inquire	8.20	11.05
.0159 - .0140	.0149 - .0140	Inquire	Inquire	Inquire

Specified to coating designation defined by ASTM A 463. These coating extras are to be added to the thickness/width extras.
 Coating categories other than those specified are subject to inquiry. Extras shown include total coating on both sides.

Hot Dip Aluminized Steel Sheet Type 1

Schedule of Extras Continued

Surface Treatment	\$/cwt
Oil (type not specified)	None
Prelube Coating (Conventional)	0.60
Standard Chemical Treatment	None
Hexavalent Cr-Free Treatment	0.50

Steel Grade	\$/cwt
Commercial Steel (CS)	None
Forming Steel (FS)	Inquire
Deep Drawing Steel (DDS) §	Inquire
Extra Deep Drawing Steel (EDDS)	Inquire
Structural Steel	
Grade 33	0.25
Grade 37	0.25
Grade 40	0.50
Grade 50 Class 1	0.75
Grade 50 Class 2	0.60
HSLA Grade 50	Inquire
§ Note that DDS steel grade is provided as stabilized (IF) steel base only.	

Testing	\$/cwt
Std. Heat Analysis Chemistry *	None
Tensile for Structural Steel	None
Tensile for DDS; EDDS	0.25
Tensile other requested	0.25

Special Test Reporting	Inquire
U.L. Certification	0.40
* Standard Ladle Analysis – one ladle analysis per heat of steel is supplied on the corresponding shipping notice.	

Packaging / Max. Coil Weight	\$/cwt
Standard package for coils consists of single vapor corrosion inhibitor (VCI) Wheeling-Nippon Steel logo paper wrap, inner diameter paper and steel banding.	
≥ 15,000 pounds	None
14,999 - 12,500	0.25
12,499 - 10,000	0.50
< 10,000	Inquire
Special marking, banding, stenciling	Inquire
Availability of max coil weight less than 10,000 lbs. is limited - please inquire.	

Other Requirements	\$/cwt
When tolerances are specified or required closer than ASTM standards, such tolerances will be considered on the basis of ability to produce.	
Flatness :	
• All products are tension leveled in-line.	None
• Restricted flatness tolerances	Inquire

Hot Dip Galvalume® and Galvalume® Plus Steel Sheet Schedule of Base Price

Base Price	Inquire
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Note:
 Hot Dipped Galvalume® and Galvalume® Plus Steel Sheet orders will be accepted to either a minimal or a nominal decimal thickness. Orders will be priced on the actual scale weight. The thickness of the steel includes both the base steel and the coating. Our base prices are established for a Commercial Steel (CS) sheet in coil form.
 Galvalume® is a registered trademark of BIEC International, Inc.

Schedule of Price Extras

Thickness and Width Extras		\$/cwt		
Thickness (Inches)		Width (Inches)		
Nominal	Minimum	24 - <30	30 - <40	40 - 50
.0580 - .0290	.0580 - .0280	2.00	1.00	0.00
.0289 - .0230	.0279 - .0220	3.00	2.00	1.50
.0229 - .0200	.0219 - .0190	5.50	4.50	4.00
.0199 - .0180	.0189 - .0170	7.00	6.00	5.50
.0179 - .0160	.0169 - .0150	8.50	7.50	7.00
.0159 - .0150	.0149 - .0142	9.50	8.50	8.00
< .0150	< .0142	Inquire	Inquire	Inquire

Note: Order widths of 36" to 50" are subject to prior acceptance due to limitation of thinner gauge availability.

Ordered Coating Category	\$/cwt		
ASTM A792 Ounces/Foot ² Total Both Sides Sheet Thickness (inches)	<u>AZ50</u>	<u>AZ55</u>	
Nominal	<u>0.50</u>	<u>0.55</u>	
Minimum			
.0580 - .0450	.0580 - .0440	4.60	5.00
.0449 - .0370	.0439 - .0360	4.95	5.45
.0369 - .0330	.0359 - .0320	5.55	6.10
.0329 - .0290	.0319 - .0280	6.30	6.90
.0289 - .0260	.0279 - .0250	7.10	7.80
.0259 - .0230	.0249 - .0220	8.00	8.80
.0229 - .0210	.0219 - .0200	8.95	9.85
.0209 - .0190	.0199 - .0180	9.90	10.90
.0189 - .0170	.0179 - .0160	11.10	12.20
.0169 - .0160	.0159 - .0150	12.15	13.35
.0159 - .0150	.0149 - .0142	12.90	14.20
< .0150	< .0142	Inquire	Inquire

Specified to coating designation defined by ASTM A 792.
 These coating extras are to be added to the thickness/width extras.
 Coating categories other than those specified are subject to inquiry.
 Extras shown include total coating on both sides.

Hot Dip Galvalume® and Galvalume® Plus Steel Sheet Schedule of Extras

Continued

Surface Treatment		\$/cwt
Rust Preventive Oil		None
Vanishing Oil		None
Standard Chemical Treatment		None
Galvalume® Plus (acrylic coating)		See chart below

Galvalume® Plus		\$/cwt
Nom. Thickness	Min. Thickness	
≥ .0320"	≥ .0300"	0.60
.0235 - .0319	.0220 - .0299	0.75
.0195 - .0234	.0180 - .0219	1.00
.0160 - .0194	.0150 - .0179	1.20
.0080 - .0159	.0080 - .0149	1.40

Steel Grade		\$/cwt
Commercial Steel (CS)		None
Forming Steel (FS)		Inquire
Drawing Steel (DS)		Inquire
Structural Steel		
Grade 33		0.25
Grade 37		0.25
Grade 40		0.50
Grade 50 Class 1; Class 4		0.75
Grade 50 Class 2		0.60
Grade 80		0.50

Finish		\$/cwt
Skinpassed		None
Extra Smooth		1.50

Testing		\$/cwt
Std. Heat Analysis Chemistry *		None

Tensile for Structural Steel	None
Tensile other requested	0.25
Special Test Reporting	Inquire
U.L. Certification	0.40
* Standard Ladle Analysis – one ladle analysis per heat of steel is supplied on the corresponding shipping notice.	

Packaging / Max. Coil Weight		\$/cwt
Standard package for coils consists of single vapor corrosion inhibitor (VCI) Wheeling-Nippon Steel logo paper wrap, inner diameter paper and steel banding.		
≥ 15,000 pounds		None
14,999 - 12,500		0.25
12,499 - 10,000		0.50
< 10,000		Inquire
Special marking, banding, stenciling		Inquire
Availability of max coil weight less than 10,000 lbs. is limited - please inquire.		

Other Requirements		\$/cwt
When tolerances are specified or required closer than ASTM standards, such tolerances will be considered on the basis of ability to produce.		
Flatness :		
• All products are tension leveled in-line.		None
• Restricted flatness tolerances		Inquire

General Pricing and Order Considerations



A. CONDITIONS OF SALE

Base prices and extras are based upon customary methods of production. If any additional or different methods are required, other prices may apply.

Base prices and extras are subject to change without notice.

Unless otherwise negotiated, billings reflect prices in effect at time of shipment.

B. STANDARD TERMS OF PAYMENT

Net Terms for pre-qualified Buyers are as follows:

1. Net Payment 30 days from date of invoice.
2. Cash discount in effect at time of shipment, 10 days from date of invoice.
3. Add 10 days to net and discount payment for shipments by barge.

C. STANDARD TERMS OF OFFER PRICING

1. All prices in US Dollars per 100 pounds (\$/cwt), FOB mill, no freight equalization
2. All prices are in effect at time of acknowledgement
3. All prices subject to change without notice

D. ORDERING RESTRICTION TERMS

1. Hot Dipped Steel Sheet orders will be accepted to either a minimum or a nominal decimal thickness only.
2. The thickness of the steel includes both the base steel and the coating.
3. Our base prices are established for a Commercial Steel (CS) sheet in coil form.
4. Not all thickness/width/grade combinations are available.
5. Non-standard chemistries must be inquired and may result in additional charges and minimum quantities.
6. Certain grades will be subject to heat lot quantities.
7. Minimum order quantity on all standard grades is 40 tons per item (unless an exception is stated otherwise). An item is considered one size, grade, destination and delivery date.
8. All material is expected to ship within five (5) business days from notification of availability.
9. All truck prepaid shipments will be invoiced at 40,000 pound minimum quantities.

E. STANDARD TERMS OF COIL WEIGHT

1. Max coil weights ordered (PIW's) must match ordered quantities & mode of transportation.
2. Orders will be priced on an actual scale weight basis.
3. A full weight coil, with or without pickle welds, is any coil weighing more than 60% of the specified or required maximum coil weight which is negotiated between Buyer and Seller on the basis of mill normal coil weight production practice.
4. Orders will not be accepted for a minimum coil weight or exact coil weight – maximum coil weight only.

F. Procedure for new DDS / EDDS steel grade orders:

1. Please provide W-N as much detail about the new inquired item as possible. The end use must be clearly stated.
2. Physical evidence of the end product must be demonstrated so W-N can properly evaluate and advise on the offer. Specifically, each (or as many) of the following should be provided:
 - a. sample of the end product
 - b. flat sheet of existing material/supplier (10" x 10")
 - c. YTE data from existing supply and any specification documents that may pertain.
3. If actual material is not possible, then a picture and/or drawing of the part must be provided.
4. Lastly, the inquired item must be limited to "trial quantity" (20 or 40 tons) and accepted only on a "trial basis" with guarantee to meet ASTM specification only - no guarantee to make the part.

G. ORDER ALLOWANCE TERMS

1. Light weight coils accruing from production will be shipped so long as the coil weight is greater than 50% specified or required maximum coil weight.
2. Permissible delivery allowances will be based on the order quantity as follows:

Order Quantity	Allowance
≥ 200,000 lbs	± 10 %
100,000 - 199,999 lbs.	± 20 %
80,000 - 99,999 lbs.	± 25 %
40,000 - 79,999 lbs.	± 50 %

General Claims Policy



A CLAIMS POLICY

Any claims for shortages, erroneous charges, deficiencies, damaged products or nonconformance of products with the order must be made in writing within thirty (30) days after receipt of shipment. Buyer shall set aside, protect and hold such products without further processing until Seller has had an opportunity to inspect and advise Buyer of the disposition, if any, to be made of such products.

Requirements for dimensions, flatness, surface, coating weight, and chemistry will be according to customer specifications accepted by Wheeling-Nippon Steel in advance in writing, and/or consistent with applicable ASTM specifications.

B STANDARD CLAIM TERMS

1. Debit/credit memos for accepted claims must be communicated to the Commercial Department's attention for confirmation.
2. **Do not deduct these amounts from your payment until you receive authorization in writing** from Wheeling-Nippon Steel
3. Claims must be submitted to Wheeling-Nippon Steel within one (1) year from date of mill shipment to assure consideration.
4. Coil Quality: WN guarantees 98% satisfactory product in coil shipments of coated products. Sheet ordered as critical surface, the prime side should be free of imperfections such as bare spots, roll marks, pinchers, scratches, and other minor surface imperfections. Unless specified otherwise by the customer, the coil top side will be provided as the critical surface.
5. If initial processing results in detection of nonconforming condition, approximately 10% of the coil must be run before rejecting the entire coil. If multiple coils from the same order show the same imperfection and are being rejected, then processing of any additional coils should be discontinued pending communication with a Wheeling-Nippon Steel representative.

C WHEELING-NIPPON STEEL RESPONSIBILITIES

Material concluded to not meet order requirements will be entered as an official claim to the Wheeling-Nippon Steel commercial department. All claims will be evaluated on the basis of technical merit and according to agreed policies, specifications, contracts, purchase orders and final order acknowledgements.

Once the claim has been reviewed and decided, a document detailing Wheeling-Nippon Steel's position will be communicated to the appropriate customer representative. Claim disposition, once entered and evidence provided will be targeted for completion within ten (10) business days or within a maximum of thirty (30) business days should there be a need for further technical analysis.

D CUSTOMER RESPONSIBILITIES

WN retains the right to visit to investigate and/or requires representative samples (formed and flat if possible) of the problem; digital pictures or video files. Required information includes: WN coil number, detailed claim reason/description, shipping documentation, inspection report, location of material, location of the defect in the coil, quantity of defective material, condition of material, etc.

All clearly marked claim samples and communications should be addressed to:

Wheeling-Nippon Steel Commercial Department
400 Penn Street
Follansbee, WV 26037

Claims are officially accepted or denied in writing by the Commercial Department only.

Detailed Claims Policy



A. CONSEQUENTIAL COSTS

Wheeling-Nippon Steel will assume responsibility for only the value of the weight of material involved in any accepted claim and will not be liable for further consequential damages or other costs. Wheeling-Nippon Steel will not honor those costs such as sorting, sampling, storage, freight, additional processing, consequential costs, administrative or replacement cost not contemplated herein.

B. SCRAP CREDIT

Wheeling-Nippon Steel requires any debit for material dispositioned to be scrapped to be reduced by the amount of the scrap credit as described below:

Scrap credit will be determined on a monthly basis using the average of the Chicago #2 Bundles as published by the Iron Age *Scrap Price Bulletin* less a handling fee of \$20/gross ton. No material is to be scrapped without prior approval from Wheeling-Nippon Steel.

C. FLUTING POLICY

Note that ASTM standards do not include a "Non-fluting Quality" designation. The only way to receive material which can be guaranteed non-fluting is to specify titanium stabilized DDS steel grade.

Wheeling-Nippon Steel will accept responsibility only for non-painted temper rolled CS Type B or CS Type A steel grade material for 6" or greater diameter applications which exhibit fluting in the first three months after production. For such material which exhibits fluting from three to six months after production, Wheeling-Nippon Steel will need to evaluate fluting claims on a case-by-case basis. Wheeling-Nippon Steel cannot accept responsibility for material which exhibits fluting more than six months after production.

Wheeling-Nippon Steel will not accept responsibility for any order where fluting is a potential hazard and this condition was not clearly communicated at the time of order entry.

D. TRANSPORTATION ISSUES

Wheeling-Nippon Steel will only accept orders on the basis of FOB mill. As such, it is the responsibility of the buyer to file a claim with the carrier for any issues caused during the shipment from Wheeling-Nippon Steel to the customer. As detailed in the Terms and Conditions of this Price Book, consignee is responsible for inspection and documentation of product condition upon receipt and unloading. The consignee is also responsible for storing and protecting product from further deterioration while any claim is being processed.

E. STORAGE STAIN / RUST POLICY

1. Wheeling-Nippon Steel **will not** accept rust and/or storage stain claims under the following conditions:
 - a). Claims on material in which the customer requests packaging that does not meet W-N's minimum package requirement for the specific products.
Non-chem treat and Dry specified order claims will not be accepted. (See also the Rail Shipment Policy below).
 - b). Claims for transit rust or stain related to improper storage or handling in a customer's facility.
 - c). Any claims involving material shipped beyond the original ship destination
 - d). Extended storage [§] by customer:
 - 1). Storage in excess of 90 days from date of receipt for passivated (Chrome 6 chemically treated) material.
 - 2). Storage in excess of 60 days from date of receipt for passivated (Chrome 3 or RoHS chemically treated) or non-passivated and oiled material.

[§] *Extended storage means:*

 - coil is stored under conditions where the W-N packaging is maintained and
 - coil is not subjected to adverse storage conditions such as coil sweating, roof leaks, chemical attack, and/or water intrusion that would increase the potential for rusting.
2. Wet coils must be documented at time of delivery.
3. Cold weather shipments – do not remove packaging until coil has reached ambient temperature.

F. RAIL SHIPMENT POLICY

Rail transportation of coil products has historically afforded reduced shipping costs, but this savings must be weighed against the increased chance for damage to the product while in transit. Wheeling-Nippon Steel ships all products FOB Follansbee. The buyer shall assume responsibility for all products damaged in transit. Please see item 10 of Terms and Conditions. Wheeling-Nippon Steel recommends that the buyer insure all products shipped by rail transportation.

Those coil products specified for railcar shipment must be master coil size and no less than 24,000 lbs. This size / weight restriction is to assure shipping efficiency and accommodate single trough railcar equipment limitations.

Wheeling-Nippon Steel recognizes that rail shipment of coated product is prone to condensation related rust claims during the winter months. The following policy has been established to minimize this risk.

1. Winter months will include December through March, inclusive.
2. For any product ordered NCT/dry [§] the customer assumes all risk of rust and rail shipment is allowed if requested by customer. This policy holds true regardless of season.
3. This rail shipment policy will not be affected by the ship-to destination.
4. The following matrix indicates combinations of products with available after treatments and W-N's suggested preference for shipping by rail during winter months:

<u>After treatment</u>	<u>Galvanized</u>	<u>Galvanneal</u>	<u>Galvalume</u>	<u>Aluminized</u>
NCT/dry [§]	OK	OK	OK	OK
NCT / oil	No	No	No	No
CT (Cr +6) / oil	OK	No	OK	OK
CT (Cr +3) / dry	No	No	No	No
CT (Cr +6) / dry	OK	No	OK	OK
Acrylic	OK	n/a	OK	n/a
Key: NCT = no chemical treatment CT = chemical treatment Cr +6 = hexavalent chrome Cr +3 = trivalent chrome				

5. If an order involves a "No" combination, then Wheeling-Nippon Steel will advise the customer to consider barge or truck shipment instead of rail. If the customer insists on rail shipment after being made aware of the hazards, then the customer will be responsible for transit related rust claims.

Change History:

Revision:	Page Changed	Change Made:	Issue Date	Effective Date
1		Initial Issue of Document	08/15/2008	09/09/2008
2	Pgs. 4 and 8	Galvanized, Galvanneal and Galvalume® coating extras updated	10/24/2008	12/09/2008
3	Pgs. 4 and 8	Galvanized, Galvanneal and Galvalume® coating extras updated	01/05/2009	02/17/2009
4	Pgs. 4 and 8	Galvanized, Galvanneal and Galvalume® coating extras updated	08/13/2009	10/13/2009
5	Pgs. 4 and 8	Galvanized, Galvanneal and Galvalume® coating extras updated	11/25/2009	01/12/2010
6	Pg. 4 Pgs. 5, 7 and 9 Pgs. 12 and 13	Galvanized and Galvanneal coating extras updated Updated pricing for Hexavalent Cr free; Tensile Testing; U.L. Certification and; Packaging/Maximum Coil Weight. Separated detailed claims policies, added detail to rust claim policy, added rail shipment policy. Effective based on calendar date of receipt.	06/17/2010	07/01/2010
7	Pgs. 4 and 13	Galvanized and Galvanneal coating extras updated. Effective based on calendar date of receipt.	09/10/2010	09/15/2010
8	Pgs. 4 and 13	Galvanized and Galvanneal coating extras updated. Effective based on calendar date of receipt.	11/15/2010	12/01/2010
9	Pg. 4 Pg. 10 Pg. 13	Galvanized and Galvanneal coating extras updated Procedure for new DDS/EDDS steel grade orders added Railcar shipment policy updated.	01/16/2012	1/16/2012
10	Pg. 4	Galvanized coating extras updated to include G100, G140 and G185. .	04/19/2013	04/19/2013
11	Page 4	Galvanized and Galvanneal coating extras updated.	08/26/2014	10/01/2014
12	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated.	10/01/2015	11/09/2015
13	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated.	11/15/2016	01/01/2017
14	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated.	03/02/2017	04/02/2017
15	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated.	12/04/2017	01/01/2018
16	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated.	08/31/2018	10/06/2018
17	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated.	09/13/2019	10/26/2019
18	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated.	06/02/2020	7/11/2020
19	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated.	08/26/2020	10/10/2020
20	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated.	12/22/2020	02/06/2021
21	Pgs. 4, 13 and 14	Galvanized and Galvanneal coating extras updated. Storage terms updated	12/1/2021	1/1/2022
22	Page 8 and 14	Galvalume® coating extras updated.	03/23/2022	05/07/2022
23	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated.	04/29/2022	06/04/2022
24	Pgs. 4 and 14	Galvanized and Galvanneal coating extras updated	07/12/2022	08/06/2022

Additional details regarding Wheeling-Nippon Steel can be found on our website: <http://www.wheeling-nipponsteel.com>
 Wheeling-Nippon Steel / 400 Penn Street / P.O. Box 635 / Follansbee / WV 26037 / 304-527-2800
 Wheeling-Nippon Steel is an ISO 9001 Certified Company.